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FOURTEENTH CONGRESS OF THE REPUBLIC OF THE PHILIPPINES First Regular Session	} 7 JUN 30 P1:12
SENATE	HECEIVED BY: Charl
S. B. No. <u>63</u>	
Introduced by SENATOR EDGAR	DO J. ANGARA

EXPLANATORY NOTE

The State recognizes the integral role of the private sector and its capital market towards achieving the Constitutional objective of equitably distributing and enhancing the democratization of wealth and the development of the Philippine economy as a whole towards the realization of the collective objective of achieving a Strong Republic.

Towards this end, the State seeks to promote the establishment of a legal and regulatory framework and the creation of a favorable market environment for real estate investment trusts. A "real estate investment trust" is a stock corporation formed for the sole purpose of investing in income-producing real estate assets. Income producing properties include apartment buildings, office buildings, warehouses, medical facilities, hospitals, mixed industrial/office buildings and other commercial and residential properties. In other jurisdictions, the real estate investment trust regime has also been used to help develop the tourism industry by building resorts, hotels, shopping centers, outlets as well as develop other infrastructure projects like highways, railroads, prisons, and other similar projects.

The main purpose of real estate investment trusts is to provide small and large investors alike with the opportunity to participate directly in the ownership and financing of large-scale real estate projects at affordable rates of investment, without the disadvantages of illiquidity, high transaction and management costs, as compared to traditional private real estate ownership. Since the stocks of real estate investment trusts should be listed in The Philippine Stock Exchange, Inc., it is easier to buy and sell the securities of said companies representing an interest in income-producing real estate than to directly buy and sell the properties themselves.

Among the advantages of owning shares in the real estate investment trust are as follows: allows the investing public to participate in large real estate projects; minimizes the risks of investment since the income-producing real estate assets are managed professionally by a real estate investment company manager; steady income stream to the investor and the national government since the real estate investment trust is required to declare dividends; and allows for cross-border investments that will encourage strategic foreign investments in the capital market.

Since the early 2000s, governments around the Asian region have been actively promoting real estate investment trusts within their respective countries by creating measures that are favorable and conducive to the development of said companies. The private sector responded positively and enthusiastically to these measures. Within a span of five (5) years, the number of real estate investment trusts in Asia grew from five (5) in 2001 to approximately eighty (80) in August 2006. As of August 2006, total real estate investment trusts' market capitalization in Asia was estimated to be worth \$50 billion.¹ The recent success of said companies in Australia, Hong Kong, Japan and Singapore has encouraged industry participants and government authorities elsewhere in Asia to introduce similar vehicles or to refine existing structures to reinvigorate their local property markets and to improve investor access to property investments.²

Through the "The Real Estate Investment Trust Act of 2007", real estate investment trusts shall be allowed to invest in real estate, whether freehold or leasehold, in or outside of the Philippines; real estate-related assets, listed or unlisted debt securities and listed shares of or issued by local or foreign nonproperty corporations; government securities issued on behalf of the Philippine Government or governments of other countries and cash and cash equivalent items. This legal framework is designed to provide a similar structure for <u>investments</u> in the <u>real estate</u> industry in the same manner that <u>mutual funds</u> provide for <u>investment</u> in <u>stocks</u> and securities.

For the purpose of protecting investors, the proposed legislation provides that real estate investment trusts should be listed in accordance with pertinent rules and regulations of The Philippine Stock Exchange, Inc., as well as the regulations of the Securities and Exchange Commission. Once listed, the real estate company will be subject to the stringent disclosure requirements applicable to all listed companies.

The proposed legislation exempts real estate investment trusts from income tax as well as documentary stamp tax, value-added tax and income tax on dividends under the National Internal Revenue Code of 1997, subject to listing and retention requirements. In return for the tax exemptions, real estate investment trusts must actually distribute at least ninety percent (90%) of their net income (loss) before extraordinary item, depreciation and amortization, or NIDA, (excluding income on the sale of a real estate investment trust's assets that are re-invested in real estate investment trust within a certain period from the date of the sale) as dividends to its shareholders.

In sum, the proposed measure on real estate investment trusts would not only allow the Philippines to participate in the globalization of the real estate investment markets, but, more importantly, contribute to the growth and development not only of the capital market but also the national economy through increased investment activities. Furthermore, the proposal effectively supports the growth of the BPO and tourism industry in the Philippines and will serve to attract foreign direct investments in real estate, thereby stimulating much-needed property and infrastructure development in the Philippines.

In view of the foregoing, the urgent passage of the proposed measure is requested.

Ever 1/hr EDGARDO J. ÁNGARA Senator

¹ "Primer on REITS" by Qingru Li, August 9, 2006, p. 2.

² "Asian REITs: A New Dimension for Investors" by Philip Conner, April 2006, p. 5.

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AN ACT PROVIDING THE REGULATORY FRAMEWORK FOR REAL ESTATE INVESTMENT TRUSTS AND FOR OTHER PURPOSES

Be it enacted by the Senate and House of Representatives of the Philippines in Congress assembled:

1		ARTICLE I
2		GENERAL PROVISIONS
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4	SEC	TION 1. Short Title. – This Act shall be known as "The Real Estate
5	Investmen	t Trust Act of 2007."
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7	SEC'	TION 2. Declaration of Policy It is the policy of the State to
8	promote the	e development of the capital market by providing an enabling regulatory
9	environmen	it and legal framework for real estate investment trusts.
10		
11	SEC	TION 3. Definition of Terms. – For the purposes of this Act, the term:
12	a.	"Associate" of a director includes:
13		i. any member of the director's immediate family (i.e., spouse,
14		child, stepchild, brother, sister or parent); and
15		ii. Any company in which he/she and his/her immediate family
16		together, directly or indirectly, have an interest of twenty five
17		percent (25%) or more.
18	b.	"Cash Equivalent Items" means instruments or investments that are
19		highly liquid and marketable and are considered good as cash as
20		determined in accordance with the rules prescribed by the Commission.
21	c.	"Commission" or "SEC" refers to the Securities and Exchange
22		Commission of the Philippines.
23	d.	"Deposited Property" means the value of the Real Estate Investment
24		Trust's total assets based on the latest valuation.

1	e.	"Exchange" means The Philippine Stock Exchange, Inc. or any entity
2		registered with the Commission as a stock exchange pursuant to the
3		Securities Regulation Code.
4	f.	"Interested Party" includes:
5		i. The sponsor/promoter of the Real Estate Investment Trust;
6		ii. The Real Estate Investment Trust Manager;
7		iii. The adviser of the Real Estate Investment Trust;
8		iv. A director of the sponsor/promoter, Real Estate Investment
9		Trust Manager, adviser or Associate of any such director; or
10		v. A Related Corporation or partnership as may be defined by the
11		Commission.
12	g.	"Net asset value" or "NAV" means the total assets less total liabilities
13		(excluding shareholders' interest if this is classified as a liability).
14	h.	"NIDA" means net income (loss) before extraordinary item,
15		depreciation and amortization.
16	i.	"Real Estate Investment Trust Manager" shall be the manager of the
17		assets of the Real Estate Investment Trust.
18	j.	"Real Estate Investment Trust" shall be a stock corporation
19		established in accordance with the Corporation Code of the Philippines
20		and the rules and regulations promulgated by the Commission or a
21		stock corporation organized under the laws of a foreign country solely
22		for the purpose of owning income-producing real estate assets and real
23		estate securities. For purposes of clarity, a real estate investment
24		trust, although designated as a trust, does not have the same technical
25		meaning as "trust" under existing laws and regulations but is used
26		herein for the sole purpose of adopting the internationally accepted
27		description of the company in accordance with global best practices.
28	k.	"Real Estate-Related Assets" shall mean:
29		i. debt securities and listed shares issued by property companies;
30		or
31		ii. other funds and assets, including personal property, incidental
32		to the ownership of real estate.
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ARTICLE II 1 2 **REAL ESTATE INVESTMENT TRUST** 3 SECTION 4. Listing. - A Real Estate Investment Trust must be listed in 4 5 accordance with the rules and regulations of the Exchange. 6 SECTION 5. Dividend Distribution. - A Real Estate Investment Trust 7 must have a policy of distributing at least ninety percent (90%) of its NIDA as 8 dividends to its shareholders. However, this excludes income on the sale of the Real 9 Estate Investment Trust's assets that are re-invested in the Real Estate Investment 10 Trust within one (1) year from the date of the sale. 11 12 SECTION 6. Allowable Investments. - Unless the Commission provides 13 otherwise taking into account public interest, the need to protect investors and 14 develop the country's real estate investment industry to make it globally 15 16 competitive: 6.1 A Real Estate Investment Trust may only invest in: 17 Real estate, whether freehold or leasehold, in or outside of the 18 a. Philippines. An investment in real estate may be by way of 19 direct ownership or a shareholding in an unlisted special 20 purpose vehicle constituted to hold/own real estate; 21 22 b. Real Estate-Related Assets. wherever theissuers/assets/securities are incorporated/located/issued/traded; 23 debt securities and listed shares issued by local or foreign non-24 c. property corporations; 25 Government securities issued on behalf of the Philippine d. 26 Government or governments of other countries; and 27 Cash and Cash Equivalent Items. 28 e. At least seventy percent (70%) of the Deposited Property of the Real 29 6.2 Estate Investment Trust should be invested in allowable investments; 30 in case of newly-organized Real Estate Investment Trusts, at least 31 seventy percent (70%) of its Deposited Property should be real estate 32 and Real Estate-Related Assets. Moreover, not more than fifteen 33 percent (15%) of its Deposited Property must be invested in personal 34 35 property.

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- 6.3 A Real Estate Investment Trust must not undertake property development activities whether on its own, in a joint venture with others, or by investing in unlisted property development companies, unless it intends to hold the developed property upon completion. The total contract value of property development activities undertaken and investments in uncompleted property developments should not exceed ten percent (10%) of its Deposited Property.
- 6.4 At least thirty five percent (35%) of its Deposited Property should be invested in real estate.
- 106.5Not more than five percent (5%) of its investments in listed or unlisted11debt securities and listed shares of or issued by property and non-12property corporations (local or foreign) and other locally-registered Real13Estate Investment Trusts should be invested in any one issuer's14securities or any one manager's funds.
- 6.6 A Real Estate Investment Trust may invest in local or foreign assets, 15 subject to the terms of its articles of incorporation. Where an 16 investment in a foreign real estate asset is made, the Real Estate 17 Investment Trust should ensure that the investment complies with all 18 the applicable laws and requirements in that foreign country, such as, 19 20 but not limited to, foreign ownership restrictions, if any, and requisites of having good and valid title to that real estate. 21
- When investing in real estate as a joint owner, the Real Estate 22 6.7 Investment Trust should make such investment by acquiring shares or 23 interests in an unlisted special purpose vehicle constituted to hold/own 24 the real estate and the Real Estate Investment Trust should have 25 freedom to dispose of such investment. The joint venture agreement, 26 memorandum and articles of association and/or other constitutive 27 28 document of the special purpose vehicle should provide for a minimum percentage of distributable profits of the special purpose vehicle that 29 will be distributed and grant the Real Estate Investment Trust veto 30 rights over key operational issues of the special purpose vehicle. 31
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33 SECTION 7. Aggregate Leverage Limit. – The total borrowings and 34 deferred payments of a Real Estate Investment Trust should not exceed thirty five 35 percent (35%) of its Deposited Property, unless the Commission provides otherwise: 36 Provided, however, That the total borrowings and deferred payments of a Real Estate Investment Trust that has a credit rating of "A" or higher, or a rating similar
thereto, by any rating agency recognized by the Commission may exceed thirty five
percent (35%) but not more than sixty percent (60%) of its Deposited Property.

5 SECTION 8. Interested Party Transactions. - A Real Estate Investment 6 Trust may acquire assets from or sell assets to Interested Parties or invest in 7 securities of or issued by Interested Parties: *Provided*, That the following 8 requirements are met:

- 9 a. full, fair, timely and accurate disclosures on the identity of the parties 10 and other important details of the transaction have been made to the 11 Exchange;
- b. the price at which the assets are to be acquired or sold is reasonable;
 and

the assets to be purchased are valued by an independent appraiser.

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16 SECTION 9. Valuation. – A full valuation of a Real Estate Investment 17 Trust's assets must be conducted by an independent appraisal company, duly 18 accredited by the Commission, at least once a year in accordance with the 19 applicable rules of asset valuation and valuation methodology prescribed by the 20 Commission.

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22 SECTION 10. Purchase of Real Estate Assets. - A Real Estate
 23 Investment Trust should purchase or sell real estate assets for value.

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SECTION 11. Withdrawal of Registration. - If the Commission finds that 25 the Real Estate Investment Trust was established so as to seek the benefits of this 26 27 Act without a true intention to carry it out, the Commission shall withdraw or cancel the registration of the Real Estate Investment Trust. The Real Estate 28 Investment Trust shall pay as fine an amount equal to the taxes plus a surcharge of 29 twenty five percent (25%) of the said taxes from which the Real Estate Investment 30 31 Trust has been exempted, without prejudice to the penalties under this law and the 32 National Internal Revenue Code of 1997, as amended.

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ARTICLE III

THE REAL ESTATE INVESTMENT TRUST MANAGER

SECTION 12. Duties and Qualifications. - Unless the Commission 4 provides otherwise under terms and conditions which it may deem sufficient to 5 protect the investing public, the Real Estate Investment Trust must appoint an 6 independent Real Estate Investment Trust Manager who shall be responsible for 7 managing the assets of the Real Estate Investment Trust. The Real Estate 8 Investment Trust Manager shall be appointed in accordance with the rules and 9 regulations of the Commission. The following are the qualifications of a Real Estate 10 Investment Trust Manager: 11

- a. It must be a corporation duly organized under the laws of the Republic
 of the Philippines;
- 14 b. It must be registered as a property manager with the Commission;
- c. It must have a minimum paid-up capital stock of One Million Pesos
 (Php1,000,000.00), unless the Commission provides otherwise;
- 17d.Its office in the Philippines must have a meaningful role in its business18activities and must perform accounting, compliance and investor19relations services in the Philippines;
- 20 e. It must employ a resident chief executive officer and at least two (2)
 21 full-time professional employees;
- 22 f. Such other qualifications as the Commission may hereafter provide.
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24 SECTION 13. Commissions. – Commissions or fees paid by the Real Estate 25 Investment Trust to the Real Estate Investment Trust Manager should be 26 reasonable and no higher than market rates.

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SECTION 14. *Penalties.* – Any and all breach by the Real Estate Investment Trust Manager of the provisions of this Act and the rules and regulations of the Commission shall be punishable by a penalty of revocation of its corporate registration and a fine of not less than Two Hundred Thousand Pesos (Php200,000.00) and shall subject its officers and employees responsible for such breach to a penalty of imprisonment for two (2) years and a fine of not less than One Hundred Thousand Pesos.

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ARTICLE IV

TAXES AND OTHER RELATED ISSUES

SECTION 15. Income Taxation of Real Estate Investment Trusts. –
Real Estate Investment Trusts shall be exempt from income tax under Chapter IV,
Title II of the National Internal Revenue Code of 1997, as amended.

- 8 SECTION 16. *Transfer of Assets.* Any existing law to the contrary 9 notwithstanding, the sale or transfer of assets to Real Estate Investment Trusts, 10 which includes the sale or transfer of any and all security interest thereto, shall be 11 exempt from the following taxes:
- a. Documentary stamp tax on the abovementioned sale or transfer of
 assets as may be imposed under Title VII of the National Internal
 Revenue Code of 1997, as amended;
- b. Capital gains tax on the abovementioned sale or transfer of assets
 classified as capital assets as defined under Section 39 of the National
 Internal Revenue Code of 1997, as amended;
- c. Creditable withholding income tax imposed on the sale or transfer of
 assets classified as ordinary assets pursuant to Revenue Regulations
 No. 2-98, as amended; and
- d. Value-added tax on the transfer of assets as may be imposed under
 Title IV of the National Internal Revenue Code of 1997, as amended,
 or gross receipts tax under Title V of the same Code, whichever is
 applicable.

Except for registration fees payable to the Commission, all applicable registration and annotation fees to be paid, related or incidental to the transfer of assets, or the security interest thereto, shall be fifty percent (50%) of the applicable registration and annotation fees.

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30 SECTION 17. Issuance and Transfer of Securities. – The original 31 issuance of shares in Real Estate Investment Trusts shall be exempt from DST, or 32 any other taxes imposed in lieu thereof. All secondary trades and subsequent 33 transfers of shares in Real Estate Investment Trusts, including all forms of credit 34 enhancement in such instruments, shall not be exempt from DST, CGT and VAT, or 35 any other taxes imposed in lieu thereof, without prejudice to the exemptions from 36 the aforesaid taxes under the National Internal Revenue Code of 1997, as amended.

- 1 SECTION 18. *Dividends.* Dividends paid by Real Estate Investment 2 Trusts to its shareholders shall not be subject to income tax under Title II of the 3 National Internal Revenue Code of 1997, as amended.
- 5 SECTION 19. Conditions for Tax-Free Treatment. Real Estate 6 Investment Trusts shall benefit from Sections 15 to 18 of this Article if it meets the 7 following requirements:
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The Real Estate Investment Trust complies with all the requirements of Article II hereof;

10 In order to qualify for the exemption from taxes as provided in Sections 15 11 and 17 hereof, the Real Estate Investment Trust must be listed and remain 12 listed with the Exchange; and

- 13b.The Real Estate Investment Trust complies with the applicable14minimum public ownership requirement of the Exchange;
- c. The Real Estate Investment Trust must actually distribute at least
 ninety (90%) of its NIDA (excluding income on the sale of the Real
 Estate Investment Trust's assets that are re-invested in the Real
 Estate Investment Trust in accordance with this Act), if any, as
 dividends to its shareholders;
- d. 20 In order to qualify for the exemption from taxes as provided in Section 16 hereof, the Real Estate Investment Trust must not subsequently 21 sell or transfer real estate and real estate-related Assets, and any and 22 all security interest thereto, within a period of five (5) years from the 23 24 date of the sale or transfer to the Real Estate Investment Trust. If any tax-exempt asset acquired by a Real Estate Investment Trust is sold, 25 transferred or otherwise disposed of within a period of less than five (5) 26 years from such transaction, the exemption of said transaction from 27 28 said taxes shall be deemed revoked and all of said taxes shall become due and payable and subject to all interests and surcharges thereon. 29
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31 SECTION 20. Delisting of the Real Estate Investment Trust. In the 32 event the Real Estate Investment Trust is delisted from the Exchange, whether 33 voluntarily or involuntarily, the tax incentives granted under this Act shall be *ipso* 34 *facto* revoked and withdrawn and any tax incentives that may have been availed of 35 by the Real Estate Investment Trust from the date of delisting shall immediately be refunded to the Government and the surcharge and penalty prescribed by Section
 11 hereof shall apply.

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ARTICLE V PENAL PROVISIONS

7 SECTION 21. Penalties. - Any person who violates any of the provisions of this Act, or the rules and regulations promulgated by the Commission under 8 authority hereof, or any person who, in a registration statement, notice, or any 9 10 submission filed under this Act, makes any untrue statement of a material fact or omits to state any material fact required to be stated therein or necessary to make 11 12 the statements therein not misleading, shall, upon conviction, suffer a fine of not less than Fifty Thousand Pesos (P50,000.00) nor more than Five Million Pesos 13 (P5,000,000.00) or imprisonment of not less than six (6) years and one (1) day nor 14 more than twenty-one (21) years, or both in the discretion of the court. If the 15 16 offender is corporation, partnership or association or other juridical entity, the penalty may, in the discretion of the court, be imposed upon such juridical entity 17 upon the officer or officers of the corporation, partnership, association or entity 18 responsible for the violation, and if such officer is an alien, he shall in addition to 19 the penalties prescription prescribed, be deported without further proceedings after 20 service of sentence. 21

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SECTION 22. Implementing Rules and Regulations. – The Commission, in coordination with the Bangko Sentral ng Pilipinas ("BSP") and the Department of Finance ("DOF"), shall promulgate the implementing rules and regulations implementing the provisions of this Act; *Provided*, That the Commission, BSP and the DOF may continue to issue separate regulations that will apply exclusively to the institutions under their respective jurisdiction, consistent with the implementing rules and regulations.

ARTICLE VI

MISCELLANEOUS PROVISIONS

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34 SECTION 23. Repealing Clause. – All laws, executive orders, rules and 35 regulations, and parts thereof which are inconsistent with this Act are hereby 36 repealed or amended accordingly. 1 SECTION 24. Separability Clause. – If, for any reason, any article or 2 provision of this Act or any portion therefore or application of such article, 3 provision, or portion thereof to any person, group, or circumstance is declared 4 invalid or unconstitutional, the remainder of this Act shall not be affected by such 5 decision.

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SECTION 25. Effectivity Clause. - This Act shall take effect fifteen (15)
days after its complete publication in the Official Gazette or in at least two (2)
newspapers of general circulation in the Philippines.

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11 Approved,

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